

**SCENE IN: 2018** 

Dupaco staff join local community members to celebrate the accomplishments of students in the Housing Education and Rehabilitation Training program at the housing project open house May 18 in Dubuque, Iowa. The students, including recent graduate Myko Pickett (center), renovated the West Locust Street home while attaining their diplomas. (M. Blondin/Dupaco photo)

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Dupaco

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## Your Membership Pays

At a cooperative like Dupaco Community Credit Union, you're not just a member. You're an owner. Active participation powers the credit union—and you share in the success. The more you use Dupaco, the more you're thanked with extra cash dividends. An active checking account indicates your commitment and is the key to unlocking your Thank Use.

# In the past two years, participating members received individual shares of MORE THAN



Your savings balances could earn you up to \$75. Qualifying deposits include savings, monev market. IRA. term share certificate and health savings accounts.



Earn up to \$150 for the interest you pay on auto, recreational vehicle, personal, home equity and mortgage loans financed (or refinanced) through Dupaco.



You can earn \$0.05 in Thank Use every time you make purchases using your Dupaco debit MoneyCard and/or your Dupaco Visa credit card.



Earn up to \$15 by using Dupaco's digital services, including eDelivery, Bright Track. Shine Online and Mobile banking, Picture Pay, mobile deposit, direct deposit and video teller machines.



When you partner with Dupaco Insurance Services and/or Dupaco Financial Services, vou'll be "thanked" in return with up to \$25.



If at least 83.3 percent of participating Dupaco Bright Track-enrolled members improve or maintain their credit scores, you'll receive an additional \$10.

dupaco.com/ThankUse

## **Earn Cash by Inviting Your Friends to Join!**

The more members who join and use Dupaco, the more your not-for-profit cooperative can expand services like Bright Track credit monitoring, mobile deposit, financial education and more. And now you can get rewarded for inviting others to join and use your credit union!

## How it works

The Dupaco Refer-a-Friend program, which launched in March, allows eligible members to refer friends and family to join and participate in the credit union by sending them an online invitation.

Find your unique referral link—which can be shared through social media, email or text—inside Shine Online or Mobile Banking.

Referred members can open their new Dupaco share savings account (a member's share of ownership in the credit union) and checking account online.

When you refer others to join the credit union and open and use a Dupaco checking account, both of you receive \$50. You can earn up to \$500 per year by referring new members

"Members have been asking for an easy way to encourage those they know to become active members of the credit union," says Dupaco's Jennifer Hanniford, "This program allows members to do just that, and they can add their own message to the request to join—allowing folks to say what it is they like about Dupaco."

For eligibility guidelines, visit **quidelines**, visit **quidelines** 

## How Do the Fed's Rate Hikes Impact You?



The Federal Reserve has raised the interest rate to the highest level in a decade—the U.S. prime rate is at 5 percent—with more rate hikes expected this year. Whether you're saving or borrowing, Dupaco still has your best interest in mind.

The credit union continues to offer abovemarket rates for savers, with deposit rates steadily increasing recently. Dupaco is helping savers by offering:

- High Yield Savings.
- ► Competitive Money Market.
- ► Term share certificates.
- Here's what Dupaco is doing to help borrowers: ► **Credit cards:** You might be able to lower
- your payments by transferring your balances to a low-rate Dupaco Visa credit card.
- ► Home equity line of credit: Consider consolidating debt with a home equity line of credit. For a limited time, Dupaco is offering a

cash-back and an introductory-rate home equity option for qualified borrowers.

- ► Mortgage: Dupaco also is offering a discount on closing costs for both new and refinanced mortgages.
- **Student loans:** Talk to your credit union to find out whether you can save interest by refinancing variable-rate loans into a fixed-rate student loan.

For questions about saving or borrowing at Dupaco, call 800-373-7600.

## **SCENE IN: 2018**

Dupaco board members Denise Dolan, Bob Wethal and Randy Skemp take the oath of office following the 69th annual Dupaco Meeting of the Membership on Feb. 18 at the Peosta Community Centre in Peosta, Iowa. (D. Klavitter/Dupaco photo)



## How to Put Your Home's Equity to Work for You

Your equity increases as you pay your home's mortgage balance down. You also can boost its value by making smart home improvements.

A Consumer Reports survey of millennials found that a "modern/updated kitchen" topped the list of ideal home features. And you don't have to spend a lot to reap the benefits.

"For as little as \$5,000, you should be able to add a new suite of appliances, as well as a new countertop and flooring, resulting in a fresh, coordinated look. Applying a fresh coat of paint to the walls or cabinets, and updating the hardware, can also breathe new life into the space," Consumer Reports advises.

Whenever you update your home, strive for an open, flexible floor plan—the second-most desired feature in a home, the survey found.

When it comes to any home-improvement project, it's critical to establish a budget before you start. "Things cost more than you expect," says Dupaco's Amanda Durham. "Even after you get a bid, budget for a little more so you're prepared for unexpected costs."

For more information or to apply, contact Dupaco's Consumer Loan Department at 800-373-7600, ext. 202, or loans@dupaco.com

## What's the Difference?









- Line of credit (available when a member needs funds)
- Closing costs up to \$350 paid by Dupaco
- Variable rate
- Interest rate determined by credit score and loan-to-value (requires appraisal and equity in house)
- Advances can be used for anything

- Closed-end/one-time advance
- No closing costs
- Fixed rate determined by credit score
- To be used when there is no equity in house
- Bids required/funds must be qualified home improvements

dupaco.com/HomeEquity

## **How to Buy a Used Car with Confidence**

In the market for a new-to-you vehicle?



- ► The original owner will have absorbed the costly depreciation that occurs in the first few years of ownership.
- And, since the value of the vehicle is lower, you will save on sales tax and insurance premiums.

But how do you find a used vehicle that fits both your needs and budget? Dupaco's Adam Dodds offers these tips:

**Before you shop:** It's a good idea to get preapproved so you can set a budget from the start. This also gives you an opportunity to review your credit score for a clearer picture of your financing options.

**Safety first:** When you're considering a used vehicle, it pays to know the vehicle's history. Get a vehicle history report from a site like CARFAX®. Take the vehicle on a thorough test

drive, and have a reputable mechanic look at it prior to purchase.

**Know your options:** If you're in the market for a newer used vehicle, consider a Certified Pre-Owned car. These vehicles are relatively new with low miles and have been inspected and refurbished by the dealership.

dupaco.com/vehicles

## **Learning Lab Explores New Ways to Help Members**

MARION, Iowa—Designed to deliver innovative ways of serving its members, Dupaco's newest branch opened April 30 in Marion.

Members and guests celebrated the opening of the Marion Learning Lab, 5970 Carlson Way, during a ribbon-cutting ceremony and open house June 26.

The full-service branch, which is the credit union's third Learning Lab, focuses on teaching members how to control their money through hands-on demonstrations. The branch features:

- ▶ Interactive video-teller kiosks guided by remote Dupaco staff for full-service transactions.
- ► A collaboration station to explore money matters with on-site staff.
- ▶ Free personalized financial coaching sessions through Money Makeovers and Credit History Lessons.
- ► Technology tables to experiment with mobile deposit, set up eNotifiers or learn about mobile payments. While the branch is new, Dupaco's methodology remains the same—delivering personalized financial advice to improve its members' financial positions.



### **▲ SCENE IN: 2018**

Dupaco's newest branch opened in Marion, Iowa, on April 30. This fullservice, two-story branch near the intersection of Highways 13 and 151 serves as a learning laboratory to explore and test new ways of helping members understand money

dupaco.com/locations

## Your Voice is the Difference Maker

Despite months of bank attacks, state lawmakers this spring rejected an effort to increase taxes on Iowa credit unions. That's because you helped showcase that a not-for-profit financial alternative is needed in the marketplace.

With 86 percent of the market in Iowa, banks will always be bigger and have more money than credit unions. But they don't have members like you.

As Dupaco gets ready to celebrate our 70th anniversary this summer, we continue to fulfill our mission to enrich the lives of our more than 108,000 members. At Dupaco, you're not just a member, vou're an owner.

We share in the success of the credit union with extra benefits like Thank Use—where participating members shared more than \$6 million during the last two years! Access Shine Online Banking to see your share.

Please know your voice always makes a difference. Thanks for standing up for the financial home you own.



### ▲ SCENE IN: 2018

CEO Joe Hearn (right) thanks Sen. Chuck Grassley for his support of regulatory relief for credit unions and community banks during a town hall meeting in Bellevue, Iowa, on May 1. (D. Klavitter/Dupaco photo)

## **Volunteer Board of Directors Announces Appointments**

During Dupaco's 69th Annual Membership Meeting on Feb. 18, Jeff Gonner, Ron Mussehl and Randy Skemp were re-elected to serve three-year terms on the credit union's volunteer board of directors. Following the membership meeting, the board of directors made the following appointments:

- 1 Bob Wethal, chair of the board
- 2 Andy Schroeder, vice chair, chair of Credit Union Service Organization Board of Directors
- 3 Steve Chapman, secretary, chair of Salary Savings Plan Oversight Committee
- 4 Renee Poppe, treasurer, chair of Marketing Committee
- 5 Denise Dolan, chair of Nomination and Personnel committees
- 6 Jeff Gonner, chair of Investment/Asset Liability Management Committee
- **7 Ron Meyers,** chair of Credit/Delinguent Loan
- **8 Ron Mussehl,** chair of Business Lending Committee
- 9 Randy Skemp, chair of Audit Committee











### NOMINATIONS BEING ACCEPTED

The Dupaco Nominating Committee is accepting applications from qualified members interested in serving on the Dupaco Board of Directors, an unpaid body of volunteers elected by the membership. Candidates are required to submit biographical information by Aug. 31, 2018, and individually review director responsibilities with members of the board and staff. From the applicant pool, the committee will recommend candidates to the membership at the Feb. 24, 2019, Annual Meeting, No nominations will be accepted from the floor, Members must submit their intentions in writing to: Dupaco Community Credit Union, Nominating Committee, P.O. Box 179, Dubuque, IA 52004-0179.

www dupaco.com/about

## Staff Updates

Justin Alspach was appointed help desk representative at the Pennsylvania Avenue branch in Dubuque, Iowa.

## **Brittany Beesecker**

joined Dupaco as a relationship development representative at the Operations Center in Dubuque.

Julie Blasen joined Dupaco as a card services representative at the Operations Center.

**Maddie Boettner** was appointed welcome desk representative at the Pennsylvania Avenue branch.

**Hannah Brehm** joined Dupaco as a member service representative at the Hillcrest Road branch.

**Manny Calderon** was appointed member service representative II at the Peosta, lowa, branch.

**Bruce Carr** was appointed member service representative at the Platteville, Wis., branch.

Olivia Connolly ioined Dupaco as a consumer lending consultant at the Hillcrest Road branch.

**Robert Daughters** was appointed help desk supervisor at the Pennsylvania Avenue

**Libby Donovan** was appointed mortgage post closing specialist at the Asbury, Iowa, branch.

Notes Bearing Interest

**Sailu Aryal**, senior internal auditor, received her

Certified Credit Union Internal Auditor designation

this spring. The designation signifies an expert level

representative, and Ali Hunzeker, member service

representative, graduated from the Northeast Iowa

Community College Leadership Academy this spring.

consultant; Megan Francois, consumer/mortgage

lending consultant; Tim Gau, IRA specialist; Marlie

Russell, card services representative; Jenna Shultz,

representative II; and **Kimberly Timmer**, member

experience trainer II, graduated from Dale Carnegie®

Former Dupaco President/CEO **Bob Hoefer** and

his wife, Marilyn, received the 2017 First Citizen

Award by the Dubuque Telegraph Herald.

of understanding of credit union internal auditing.

**JoJean Decker,** member service inclusion

Katie Fisher, consumer/mortgage lending

member service/lending consultant/operations

assistant; Jillissa Stratton, member service

Training this spring.

### **Devon Douvikas** was appointed financial services registered administrative assistant at the Hillcrest Road branch.

Thomas Draus III was appointed consumer lending representative at the Hillcrest Road branch.

James Eppler was appointed member service/lending consultant/operations assistant at the Locust Street branch (inside Hy-Vee) in Dubuque.

Nikole Eudaley was appointed consumer lending consultant at the Hillcrest Road branch.

Ryan Fitch was appointed member service representative II at the Key West, Iowa, branch.

Judy Folken was appointed lead deposit operations representative at the Operations

Aaron Gassman joined Dupaco as a member solutions consultant at the Asbury branch.

### Trish Goodwin was appointed member service

representative at the Locust Street branch (inside Hy-Vee)

**Hillary Gottschalk** was appointed teller services supervisor at the Hillcrest Road branch.

Tom Harbaugh joined Dupaco as a relationship development specialist at the the Operations Center.

Marilyn Heitz joined Dupaco as an accounting representative at the Pennsylvania Avenue branch.

Kim Hundrieser joined Dupaco as a contact center representative at the Operations Center.

Meghan Hurst was appointed virtual lending consultant at the Hillcrest Road branch.

**Chris Johanns** was appointed business lending consultant at the Hillcrest Road branch.

Noah Kachelski joined Dupaco as a member service representative at the Hillcrest Road branch.

Rachel Kluck was appointed member experience development supervisor at the Hillcrest Road branch.

**Brittany Krapfl** was appointed marketing analyst at the Asbury branch.

**Chris Lansing** joined Dupaco as a member service representative at the Hillcrest Road branch.

Amber Lee was appointed mortgage funding representative at the Asbury branch.

Tara McDermott joined Dupaco as a creative architect at the Asbury branch.

Tanya Moore was appointed vice president, business lending at the Hillcrest Road branch.

Kayla Myers was appointed mortgage closing representative at the Asbury branch.

Mark Kremer, senior insurance agent, and Chris

Rogers, senior insurance agent, were listed as Top

Ten Producers for Life Insurance in the Iowa/Nebraska

region for Auto Owner's Insurance. In addition, the

Progressive's Platinum Blue Level standards, making

DIS the second agency in Iowa and one of only 60 in

Jamie Millius, human resources representative, and

**Sarah Pink,** human resources specialist, received

Society of Human Resources—Certified Professional.

The credentials are based on the Human Resources

knowledge HR professionals need to lead in today's

**Chad Orr.** senior financial data analyst, was selected

Innovation Group. He will join a group of innovators

from across lowa to come up with new and inno-

vative ways to serve our members and fight for the

future of consumer finance through credit unions.

chosen to "Crash" the CO-OP's annual THINK18

Marlie Russell, card services representative, was

landscape, focusing on the competencies and

to the Iowa Credit Union League's 2018 Iowa

entire Dupaco Insurance Services team achieved

the country to achieve this level.

business community.

Nikki Nelson joined Dupaco as an indirect lending specialist at the Pennsylvania Avenue branch.

FINANCIAL STRENGTH **Marie Pillard** was appointed senior mortgage

**Dennis Price** joined Dupaco as a consumer lending consultant at the Hillcrest Road branch.

Melissa Roe was appointed member service representative II at the Galena, Ill., branch.

**David Schick** was appointed branch manager at the Locust Street branch (inside Hy-Vee).

appointed senior finance specialist at the Pennsylvania Avenue branch.

Diane Sloman was appointed contact center representative at the Operations Center.

appointed member service/ assistant at the Sycamore Street branch in Dubuque.

Ryan Soedt joined Dupaco as a treasury financial manager at the Operations Center.

**Peter Spinoso** was appointed community outreach and education representative at the Asbury branch.

appointed mortgage servicing specialist at the Asbury branch.

As of May 31, 2018 closer at the Asbury branch. Members: 108.002

Deposits: \$1.32 billion

Loans: \$1.03 billion

Assets: \$1.64 billion

Reserves: \$243 million

Reserve Ratio: 14.8%

Julie Thompson was

appointed mortgage closing

representative at the Asbury

Tony Viertel joined Dupaco

as a relationship development

**Britt Volquardsen** joined

Dupaco as a member service

representative at the Hillcrest

Jon Voss was appointed

consumer lending represen-

tative at the Hillcrest Road

**Tammy Wood** was

ment supervisor at the

Operations Center.

appointed member engage

specialist at the Operations

branch.

Center.

branch.

Road branch.

Katie Schueller was

**Spencer Smith** was lending consultant/operations

Laurie Sullivan was

conference, which brings together hundreds of the nation's most forward-thinking credit union leaders to collaborate with world-renowned experts in technology, trends and change management.

## Retirements

► Mike Ferris, CUSO accounting manager at the Hillcrest Road branch in Dubuque; 34 years of service: retired May 2018.

► **Keith Langan**, consulting agent for Dupaco Insurance Services at the Hillcrest Road branch: 12 years of service; retired February 2018.

## DID YOU KNOW?

For the latest new hires, promotions and transfers throughout the organization, go to <u>Dupaco.com/StaffUpdates</u>.

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## ▲ Discounted Season and Game Tickets

LOCATION: Dubuque Senior High School Dalzell Field, Dubuque, Iowa TIME: Game begins at 7 p.m. Friday, July 20, vs. Joliet United SC Receive 20 percent off season and individual soccer game tickets by showing your Dupaco debit or credit card at the gate on match day.

uniondfc.com

## **DUPACO STAFF**

## CAREER MILESTONES

## 5-Year Employees

- ► Heather Becker ► Tim Bemis
- ► Katie Bockenstedt Laura Donner
- ► Sarah Pink

## 10-Year Employees

- ► Jacki Clasen
- ► Jennifer Foley ► Jill Gogel
- ► Wes Hendricks
- ► Kelly Houtakker
- ► Melissa Maas
- ► RJ Montes
- Lynn Schmitt

### 15-Year Employees Leslie Biver

- ► Matt Dodds
- Maria Hall
- ► Marie Pillard
- Kevin Weber
- ► Marcie Winkelman

## 20-Year Employee

► Bob Nicks

## 25-Year-Plus Employees

- Laurie Bell (30)
- Donna Digman (25) ► Deb Digmann (27)
- ► Deb Herbst (33)
- ► Diane Kieffer (30)
- ► Kelly Klein (25)
- ► John Koppes (32)
- ► Julie Laugesen (26) Laurie Leibold (38)
- Linda Maas (27)
- ► Donna Olberding (25) ► Deb Schroeder (26)
- ► Georgia Slade (25)
- ► Diane Sloman (26)
- Nancy Tekippe (40)
- ► Kurt Wuertzer (25)

## COMMUNITY CALENDAR

## AUVENTURECAND **Discounted Tickets** LOCATION: Adventureland Park.

Altoona, Iowa Purchase tickets at any Dupaco location for \$38 each. Ticket quantities are limited.



## **Discounted Tickets**

LOCATION: Lost Island Waterpark. Waterloo, Iowa

Purchase tickets at any Dupaco location for \$24 each. Ticket quantities are limited.

## Sundays, July-August Music in the Gardens

**LOCATION:** Dubuque Arboretum & Botanical Gardens, Dubuque, Iowa тіме: 6:30 р.т.

Pack a picnic, lawn chairs and a blanket, and bring the family to the free concert series each Sunday. All ages are welcome. Performance schedule is available at DubuqueArboretum.com

SCENE IN: 2018

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## Thursday, July 19 Toys for Tots **Summer Courtyard** Concert

LOCATION: Schmid Innovation Center Courtyard, Dubuque TIME: 7-9 p.m.

Enjoy a great night of live music by FY5 (Finnders & Youngberg) and food and drinks available by Brazen. Tickets are \$15 at the door only, with proceeds benefiting the Marine Corps Toys for Tots in the tri-states.

## Saturday, July 21 DoPACK Pool Party

LOCATION: Family Aquatic Center, Dyersville, Iowa TIME: 6-8 p.m.

Join our pool party at the Dyersville Aquatic Center! Admission is free, but a ticket is required. Tickets can be printed at dupaco. com/events or picked up at Dupaco's Dyersville, Peosta or Dubuque JFK/Hillcrest Road locations.

## Tuesday-Sunday, July 24-29 Dupaco DoSpace at the Dubuque

LOCATION: Dubuque County Fairgrounds Creative Arts Center, Dubuque

Make and do inside this space created for kids! Play with oversized blocks and games, create art and explore the Kidz Science Safari, which features interactive science, technology, engineering and math exhibits. Free with fair admission.

## **Appreciation**

TIME: Noon-4 p.m. July 26 at Dupaco's branches in Dubuque and Peosta, Iowa

branches in Dyersville, Iowa; Galena,

County Fair

Thursday-Friday. July 26-27 Member

Ice Cream Davs

TIME: Noon-4 p.m. July 27 at Dupaco's

III.: and Platteville. Wis. Complimentary ice cream will be offered to members to celebrate Dupaco's cooperative, member-owned roots.

## Saturday, Sept. 22

LOCATION: Block of 10th and **TIME:** Noon-7 p.m.

Celebrate Oktoberfest at this Millwork District Block Party, board tournament for prizes.



Be on the lookout for by checking Dupaco's Member Events and Discounts web page.

facebook.com/dupaco

twitter.com/dupaco

If you have any questions on Community Calendar information, contact Dupaco at

## Saturday, Aug. 18 Madagascar Jr.

LOCATION: Grand Opera House, Dubuque

**тіме**: 2 р.т.

Dupaco members may use the code "Dupaco" to receive \$5 off regular ticket prices. With the code. members will receive \$10 adult tickets and \$5 under 18 tickets. The code will be valid for any "Madagascar Jr." performance, provided tickets are available. Tickets can be ordered at the box office or at thegrandoperahouse.com

## Blocktober Fest

Washington streets, Dubuque

presented by the Dubuque Jaycees and sponsored by 7Hills Brewing Company and Dupaco. Enjoy craft and domestic beers, live music, food vendors, adult games and kid-friendly activities. Olliewood Action Sports will be the featured entertainment, with a BMX/skate-



"It was a great surprise to hear about the first-time homebuyer grant and be able to qualify for it," Rebecca says.

DUBUOUE, Iowa-With their

wedding on the horizon, college

sweethearts Rebecca and Tom

Ameche hoped to find a house to

call their own before the big day.

in a timely manner."

They turned to Rebecca's longtime credit

and unexpected savings at every turn.

union, Dupaco, for help—and found guidance

"As first-time homebuyers, it was hard to

matter who we talked to, everyone was willing

to help and get us the best answer they could

Dupaco helped the couple merge their

finances, showed them how to automatically

save for holidays and trips, taught them how

to continue building their credit and guided

them through the homebuying journey. After

College graduates found the perfect one for

"It's right by Loras College. I guess we can't

Dupaco's Krystal Frederick knew how

young couple getting started. And while the

couple, who bought their house in April:

the Dupaco R.W. Hoefer Foundation.

promotion.

► \$1,000 first-time homebuyer grant through

► \$600 off closing costs through a Dupaco

▶ 80/15 loan, allowing the couple to take out

two mortgages to avoid paying Private Mortgage

of the home's value, the second for 15 percent.

qualified borrowers—the couple saves \$160

By piggybacking the loans—an option for

in monthly PMI payments, Frederick says.

looking at a handful of houses, the Loras

them in a neighborhood they knew well.

get away from it," Tom says.

know what to expect," Rebecca says. "No

The savings has freed up the couple's budget to tackle some projects. So far, they've painted most rooms in their three-bedroom house.

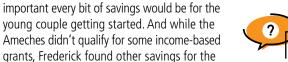
"It's nice to be able to feel like you're accomplishing little goals to make the house more of our own." Tom says.

Since merging their finances, the Ameches have gotten into a weekly habit of touching base on money matters. They regularly use Dupaco's Shine Online Mobile Banking app and Bright Track credit monitoring to keep tabs on their money and credit.

"We're used to having our own money. It's been an adjustment, but it's been helpful to sit down and talk about it each week," Rebecca savs.

Their budget now includes another expense, with the addition of a new resident in their house—a golden retriever named Hank.

"I've always wanted a dog of my own," Tom says. "I didn't wait too long."



Curious whether we can positively impact your financial future? Stop in to any branch, call us at 800-373-7600 or email service@dupaco.com.



### **SCENE IN: 2018**

▲ Dupaco members Tom and Rebecca (Wolter) Ameche settle into their first home with a new addition to the family—a golden retriever named Hank. With the help of their credit union, the couple purchased their Dubuque, Iowa, home a few months before their wedding day. (M. Blondin/Dupaco photo)



### **▲ SCENE IN: 2018**

Senja Hines shops the sales with her daughter, Avery, during Dupaco's Community-Wide Garage Sales on May 12 in Platteville, Wis. Dupaco sponsored six community-wide garage sales this year, with more than 950 sales listed for free publicity both online and in printed directories. (S. Gassman photo)

## **EDUCATIONAL OPPORTUNITIES**



Wednesday, July 18

## Estate Planning Seminar

LOCATION: Dupaco's Galena, Ill., branch

TIME: 5:45-6:45 p.m.

COST: Free

Presented by First Community Trust, this seminar will cover the topic of estate planning, with an overview of wills, trusts and more. Pre-registration is requested by contacting Jim Liddle at (563) 690-0029 or iliddle@fctrust.com.



Thursday, Sept. 6

**Estate Planning Seminar** LOCATION: Pennsylvania Avenue branch in Dubuque, Iowa

TIME: 5:45-6:45 p.m. cosт: Free

Presented by First Community Trust, this seminar will cover the topic of estate planning, with an overview of wills, trusts and more. Pre-registration is requested by contacting Jim Liddle at (563) 690-0029 or iliddle@fctrust.com.

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A combined 350 years of Dupaco experience in one photo! From left: Georgia Slade, Deb Digmann, Nancy Laugesen, Deb Schroeder, 800-373-7600. ext. 0. Kurt Wuertzer, Gregg Liddle, Bob Hoefer, Alice Pettit, Lisa Bock, Linda Maas and Joe Hearn. (M. Jungers/Dupaco photo) dupaco.com/careers

## Say Farewell to Cardholder Signatures on Receipts

PROTECTION CONNECTION dupaco.com/frauc

Store checkout lines should be moving a little faster.

The major card networks—MasterCard, Visa, Discover and American Express—no longer require cardholder signatures for in-store credit and debit purchases. The only caveat: Visa still requires a signature if the merchant doesn't accept EMV chip cards.

"One of the main reasons for removing the signature requirement was to make in-store purchases faster and more convenient," says Dupaco's Jim Bemboom.

Signatures are no longer necessary to combat card fraud. EMV chip cards and other technologies, such as tokenization and biometrics, offer the best security for cardholders during in-store transactions.

Dupaco has been issuing Visa credit cards with EMV chips since 2015 and MoneyCard

## Signing off

Nearly 1 in 5 Americans don't remember the last time they used their signature outside of a sales receipt. Source: MasterCard's "Signature Retirement" survey

debit cards with EMV chips since March 2017. You also can pay securely with your mobile wallet.

But until April, the signature requirement for in-store purchases was in place for merchants unless a cardholder's four-digit

Merchants can now choose if they want to collect a signature, and some might still ask for it.

"If a merchant asks for a signature, the cardholder should comply," Bemboom says.

## Why Distracted Driving | Dupaco Insurance Services | Insurance | is Costing Everyone Money

More drivers are multitasking behind the wheel—from texting or talking on phones to eating or drinking. And drivers everywhere are paying the price.

### How it impacts you

In a study of hundreds of thousands of drivers who used the Cambridge Mobile Telematics app, phone distraction occurred in more than half of the trips that ended in a crash.

But it's not just those involved in collisions

who are feeling the impact of distracted driving.

Auto insurance rates are on the rise—in part because of this phenomenon, according to Tim Bemis, insurance services manager at Dupaco Insurance Services. More collisions bring higher costs for insurance companies.

Since 2011, the average insurance premium has jumped 16 percent to \$926, NBC News reported. What you can do

**1 Put the phone down.** That text or phone

- **2 Talk to your kids.** Young drivers are responsible for the highest level of phone involvement in crash or near-crash incidents. according to the National Safety Council.
- 3 | Plan your route in advance. Or, ask a passenger to program the route so you can keep your eyes on the road.
- 4 Use technology. Cell phone blocking technology can be used to prohibit calls and texts while vehicles are in motion.

For a no-cost, no-obligation insurance review, contact Dupaco Insurance Services at 800-373-7600, ext. 210, or insurance@dupaco.com



## Reasons to Use a Mobile Wallet

Dupaco cards.

Dupaco credit and debit cards can be used with Apple Pay, Google Pay and Samsung Pay

than physical cards.

Mobile wallets send a payment code rather than your card number during transactions.

You can require a passcode or fingerprint to access your phone (and your mobile wallet)

vour card. If you lose your phone,

dupaco.com/MobilePayment

## disable your card through Shine, or call Dupaco.

## **Members Made the Difference. Thank You.**

POLICY FOR THE PEOPLE

Your collective voices helped defeat bankers' efforts to increase taxes on credit unions during the 2018 Iowa legislative session, which ended in May.

The Iowa lawmakers' tax reform package ultimately reaffirmed that credit unions are fulfilling their purpose to "provide an opportunity for members to use and control their own money on a democratic basis in order to improve their economic and social condition."

Number of emails sent to legislators from lowa credit union members

**2,500+** *Number of handwritten letters mailed to legislators* 

750+ Number of people who rallied for financial choice at the lowa State Capitol

Thanks to all our members who persisted in writing letters, making phone calls, showing up at town hall meetings and rallying in Des Moines. You were the catalyst in this victory.



### **▲ SCENE IN: 2018**

Credit union members, volunteer board members and staff participate in a rally to advocate for credit unions at the lowa State Capitol in Des Moines on March 7. (M. Burley photo)

## **Shine Online Banking Now Brighter** (and Better) Than Ever

Dupaco's Shine Online Banking rolled out May 30 with a fresh design and new features—offering even more ways to know and grow your money.

The new Shine Online Banking is designed to enhance and simplify your experience, offering several new features:

Loans made easy. Simplified loan and credit applications allow you to enter your background information and submit applications more quickly. **Advanced fraud protection.** Easily prevent

unauthorized use of your Dupaco debit and/or credit cards using the new Card Disable option

Loose change, big savings. This newest systematic savings tool, ChangeUp Savings, enables you to have your "loose change" from debited transactions automatically

deposited into your Dupaco savings account. **Dupaco** website

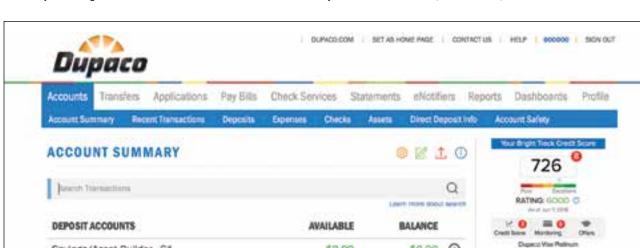
Dupaco's website, Dupaco.com, also is getting a makeover! The newly designed site will feature simplified navigation and will display optimally across all device types. It will enable you to access multiple educational tools and resources in a variety of formats, including videos, blogs, calculators and worksheets. Plus, you'll have the option to explore content by answering questions about your financial goals.

The revamped website is expected to launch this summer.

### **SCENE IN: 2018**

The new Shine Online Banking debuted May 30. Now brighter than ever, it is designed to enhance and simplify your online banking experience.

dupaco.com



## **Dupaco** Financial Services

## **Considerations of the Consummate Consumer**

### By Michael Poppen

Consumers are constant targets to marketing campaigns of anecdotes, phrases and analogies in efforts of purchasing persuasion.

Of course, the responsibility of finding the right solution or product to meet certain needs or objectives falls squarely on the shoulders of consumers! There is one phrase that tends to stand out when making these types of decisions—"Price is only an issue in the absence of value."

This suggestion is relative and has no social

barrier. It is applicable to virtually any purchase, service or consumable. When trying to filter through the constant noise of needs and wants, as a consumer the question should be, "Is the value I receive for this service or product equal to or greater than the costs I'm paying in return?"

In the case of investing, the subject of fees and charges comes up often. High costs can potentially diminish overall returns. However, low costs don't necessarily mean better returns!

Ultimately, transparency is important. Investors

dupaco.com/invest

must decide if their experience in investment planning at lower costs carries a greater value than the service and expertise a paid, trusted financial consultant will provide.

We thank our loyal members and clients for the valued trust you place in us. Please have a safe and happy summer!

For a no-cost, no-obligation consultation, contact Dupaco Financial Services at 800-373-7600, ext. 2305.

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## A Simple Timeline of the Typical Probate Process - dupaco.com/trust

If you understand how the probate process works, you'll be more prepared—and, hopefully, less stressed during the difficult time after the passing of a loved one.

While each estate is unique, the process usually takes about 12 months from beginning to end.

Here's a typical timeline of the probate process provided by First Community Trust's Jim Liddle:

## Step 1 | Executor is appointed.

The executor or administrator will be appointed by the court. If there's a will in place, the named executor will work with an attorney to be

appointed by the court. If there's no will, your state has a general one that will be used, and the court will appoint an administrator.

### Step 2 | Assets are inventoried.

It's up to the executor to discover and collect all the assets owned by the deceased person into the estate and prepare a listing of the assets. This listing is called the probate inventory.

## **Step 3** Decedent's wishes are carried out.

Once all the assets are compiled, the bills are paid and final tax returns are filed, the executor will ensure the intentions of the decedent are carried out.

## Step 4 | The estate is closed.

After the final tax return acquittance (a notice from the state that no further tax is owed by the estate) is received by the estate, the executor and attorney will prove to the court that all expenses have been paid and the intended beneficiaries have received or will receive their assets.

For a no-cost, no-obligation consultation, contact First Community





## **Learn How to Take Control** of Your Student Debt

## Juggling multiple student loan payments?

Through Dupaco's Student Loan Refinance solution, eligible borrowers can refinance existing private or federal student loans into one manageable loan—the credit union's latest tool to help its student members navigate college costs every step of the way.

"Our student loan refinance option is one more tool in our kit to help our members achieve financial stability," says Dupaco's Jill Rothenberger.

Whether you're looking for payment relief and breathing room in your budget or to pay less interest over the life of your loan, Dupaco's options can help accomplish your

goals. The program offers favorable rates, flexible repayment terms and no fees for early payoff.

Curious what you might be able to save? Use Dupaco's calculator at dupaco.studentchoice.org/refinance to compare the credit union's loan options with your current loans.

## Members Awarded College Scholarships

The Dupaco R.W. Hoefer Foundation College Scholarship Program awarded 10 nonrenewable \$2,000 college scholarships to full-time, first-year students planning to attend an accredited community college, trade school, technical college or university. Congratulations to the following 2018 scholarship recipients:

- ► Jadon Corkery, of Beckman Catholic High School in Dyersville, Iowa
- ► Abby Demmer, of Western Dubuque High School in Epworth, lowa
- ► **Skye Digman,** of Platteville High School in Platteville, Wis.
- ► Alexis Doremus. of Dubuque Senior High School in Dubuque. Iowa
- ► Bailey Haskin, of Wahlert Catholic High School in Dubuque

- ► Alex Hingtgen, of Wahlert Catholic High School in Dubuque
- ► Caitlin Kennedy, of Beckman Catholic High School in Dyersville
- ► Elly Meyer, of Western Dubuque High School in Epworth
- ► Katelyn Montross, of Williamsburg High School in Williamsburg, lowa
- ► Casey Nichols, of Hempstead High School in Dubuque

Dupaco member **Anne Steffes**, a graduating senior at Kuemper Catholic High School in Carroll, Iowa, was selected as the second-place \$2,000 winner of the Warren A. Morrow Memorial Scholarship, awarded annually by the Iowa Credit Union Foundation.

dupaco.com/scholarships

### SCENE IN: 2018

Professional speaker, author and documentary filmmaker Adam Carroll offers coaching tips to Dupaco staff during a training session March 22 at the Pennsylvania Avenue branch in Dubuque, Iowa, (M. Blondin/Dupaco photo)

3299 Hillcrest Rd. | Dubuque. IA PHONE: (563) 557-7600

Pennsylvania Ave. 3999 Pennsylvania Ave. | Dubuque. IA

**Asbury** 5865 Saratoga Rd. | Asbury, IA **PHONE**: (563) 557-7600

Sycamore St. 1465 Sycamore St. | Dubuque, IA PHONE: (563) 557-7600

2245 Flint Hill Dr. | Dubuque, IA PHONE: (563) 557-7600

Inside Hy-Vee

400 S. Locust St. | Dubuque, IA PHONE: (563) 557-7600

Marion Learning Lab 5970 Carlson Way | Marion, IA PHONE: (319) 366-8231

First Ave.

110 35th Street Dr. SF | Cedar Rapids, IA PHONE: (319) 366-8231

Williams Blvd. SW 3131 Williams Blvd. SW | Cedar Rapids, IA PHONE: (319) 366-8231

**San Marnan Learning Lab** 

1946 Schukei Rd. | Waterloo, IA PHONE: (319) 234-0381

W. Mullan Ave.

218 W. Mullan Ave. | Waterloo, IA PHONE: (319) 235-0381

Cedar Falls

3301 Cedar Heights Dr. | Cedar Falls, IA PHONE: (319) 277-3940

Carroll Cooper

503 W. Hwy. 30 | Carroll, IA PHONE: (712) 792-1735

Dyersville (Controlled) 807 9th St. SE | Dyersville, IA

PHONE: (563) 875-2795

11375 Oldenburg Ln. | Galena, IL PHONE: (815) 777-1800

Manchester (

1200 W. Main St. | Manchester, IA PHONE: (563) 927-6187

1100 E. Business Hwy. 151 | Platteville, WI **PHONE:** (608) 348-4499

**Peosta Learning Lab** 185 Peosta St. | Peosta, IA

PHONE: (563) 582-2805 **INTERACTIVE TELLER KIOSKS** 

Inside NewBo City Market 1100 3rd St. SE | Cedar Rapids, IA

**Inside Covenant Medical Center** 3421 W. 9th St. | Waterloo, IA

dupaco.com/locations